Healthcare Collections Management Online Training

Happy Autumn!

To celebrate this special time of year, you can register for this course at a discounted price until November 21st!

An eLearn Training Program for Healthcare Professionals
Work online at your own pace with no scheduled classes to attend
Earn 18 AIHC Preapproved Continuing Education Units

Sponsored by

American Institute of Healthcare Compliance, Inc.
431 W. Liberty Street, Medina, Ohio 44256
Toll Free: 866-571-5635 / Cleveland/Akron Area: 330-241-5635
Fax: 330-952-0716 / Contact Us

Visit our web site at www.aihc-assn.org
An Internationally Recognized Compliance Training & Certification Leader in Health Care
501(c)(3)Non-Profit Organization
Who should take this course?

This course is recommended for individuals working in the Patient Financial Services Office, Accounts Receivables Management, or Medical Billing and Collections Office of a health care organization.

What is eLearn training?

eLearn training courses are online instructor assisted programs. There are no scheduled classes to attend. You may work at your own pace and will have the ability to login to your information 24 hours per day. Your instructor will be available to communicate by phone and e-mail to assist you throughout your training program. Instructors provide online access, technical support, and course instruction as needed to help in your educational efforts.

What will I learn from this course?

Improving and Developing Systems, Policies, & Procedures

- Accountabilities of a Revenue Cycle Manager
- Evaluating Current Methods of Collection
- Calculating Accounts Receivable Performance
- Financial Counseling Tips & Developing the Initial Collection Action

Claims and Compliance: Claims Review & Compliance to Medicare Guidelines

Billing Edits, Audits and Reviews Conducted by the Centers for Medicare & Medicaid Services (CMS)

Understanding Insurance: Overview of Healthcare Coverage

- Insurance Terms, Coverage and How Health Insurance Plan Deductibles Work
- Compliance and Collecting Co-Pays
- Silent Preferred Provider Organizations (PPOs)
- Billing and the Health Insurance Portability & Accountability Act

Billing & Compliance

- Developing an Effective Billing Compliance Program
- Embezzlement – Compliance and Risk Concern
- Training & Education in Coding and Billing Compliance
- Medical Necessity
- The False Claims Act
- Anti-Kickback Statute (AKS)
- Physician Self-Referral Law (Stark Law)
- Criminal Health Care Fraud Statute
- Medicare Fraud and Abuse Penalties
- Compliance and Claims Processing

Medicare Rules & Regulations, Financial Counseling, ABN’s, & Patient Collections

- Professional Courtesy
- Financial Hardship – developing your own sliding scale
- Develop an Objective Standard to Determine Hardship
- Medicare, the Beneficiary Notices Initiate and “MOON”
Consumer Protection Laws: Compliance to Rules and Regulations

- The Physician-Patient Relationship is a Legal and Ethical Issue
- When is a Patient-Physician Relationship Established – Avoid Patient Abandonment
- Sending Patients to a Professional Collection Agency
- Terminating Patients for Financial Reasons
- EMTALA – Responsibilities of Hospitals and Physicians to Patients Seeking Treatment for Emergency Conditions
- Divorce, Minors, Children, Adolescents and Collections
- FDCPA – The Fair Debt Collection Practices Act
- Debts and Collecting on a Deceased Patient’s Account
- Rules and Regulations Related to Medical Identity Theft

**BONUS Appeals Management Package**

- Overview of Rules and Regulations Related to Appealing Denied Claims
- Investigation & Probe Considerations
- Sample Appeal Letters

Can I earn Continuing Education Units (CEUs)?

Yes! Earn 18 Continuing Education Units

18 CEUs: This program has been approved for 18 continuing education units by the American Institute of Healthcare Compliance for AIHC Certified Professionals.

What is included in this course?

- Online Course Manager assigned to each professional enrolling in the program to provide professional guidance, technical web site support, and assist in the learning experience.

- Training materials and access to the online course page are provided.

- Homework and online quizzes are accessed through your online course page.

- Downloadable information that can be used for future reference.

- AIHC Membership for one year (for first time members only).

Experienced Revenue Cycle Managers and Medical Collectors will have the option to certify as a Certified Healthcare Collections Manager (CHCM) after successful completion of the Healthcare Collections Management Training Program – formerly referred to as the Revenue Cycle Management Training Program. The online exam can be taken from the comfort of your home or office by appointment only and scheduled with a professional AIHC proctor. The certification exam is optional, but the cost of one exam attempt is included in your course tuition provided you take the exam within three months of completing the program. Click Here for more information regarding the CHCM Exam.
How do I maintain my CHCM Credential?
Once you are certified, you need to maintain your credentials by earning six (6) continuing education units annually. Click Here to access the online CEU renewal chart.

AIHC OFFERS FREE AND LOW COST CEU PROGRAMS TO OUR MEMBERS

Are there specific computer requirements needed for this course?
Yes! You will need high-speed internet access, email, Microsoft Word, Excel, and Adobe Reader.

Is there a time limit to complete this course?
Yes! You have access to the online course page for six months. You must complete the course within that time.

What is the cost? Tuition is $1,250 $895 for the Autumn Special!
Now until November 21, 2018 12pm EST, everyone pays only $895!
Visit the AIHC Promotions page for more information about available discounts!
After November 21st, Non-Members pay the full price of $1,250.

Non-Members: Click Here to register online

AIHC Members: Register through the AIHC Members Store for a discounted price!

OR scroll down for a hard copy registration form

Do you offer multiple student discounts?
Yes! Please Contact Us for more information!

What are my payment options?
We accept registration payment via credit card or corporate check. You are able to submit your payment information online, by mail, or via fax. See the Enrollment Form below for more details. Visit our website for more information about our Available Payment Options or to view the AIHC Refund Policy

Healthcare Collections Management Training ~ Copyright 2007 - 2018 (Prices subject to change)
Revised: October 23, 2018
# Healthcare Collections Management Training Program

## Enrollment Form

**Enrollment Date:**

**Tuition (Check Appropriate Box):**

- Healthcare Collections Management Training Program:
  - Full Tuition: $1,250.00 after November 21, 2018
  - Autumn Special Pricing: $895.00 (Expires November 21, 2018)
  - Optional Certification Exam

**AIHC Member?**

Use the member coupon code and register for less!

- Optional Certification Exam
- Coupon Code: _______________

**Print Name & Credentials:** (one form per person)

**Employer Name & Address:**

**Home Address:**

**Print Position & Check Highest Level of Education:**

- High School
- Associate Degree
- Diploma Program
- Bachelor Degree
- Masters or Higher

**Clearly Print Your Email Address(es):**

(For website administration & confirmation of registration)

Primary:

Alternate:

**Work Phone Number:**

**Alternate Phone / Cell Number:**

**Charge My Credit Card:** [ ] MasterCard [ ] VISA [ ] Discover

Amount Approved on Credit Card: $_____________

Card #: ___________________________ Sec. Code ______ Exp. Date __________

Billing Address for Credit Card: __________________________

Name As It Appears on the Card: __________________________

Authorized Signature & Date: __________________________

**Paying by Corporate Check? Amount Due:** $_____________

Please make checks payable to: AIHC

Mail to: American Institute of Healthcare Compliance 431 W. Liberty Street, Medina, OH 44256

Please visit our website at [www.aihc-assn.org](http://www.aihc-assn.org) for more information about our company.

Inquiries should be made to [Contact Us](mailto:info@aihc-assn.org)

**How did you hear about us?**

- Mailing
- Email
- Co-worker
- AIHC web site
- AHIA web site
- Social Media
- Other: __________________________

Healthcare Collections Management Training ~ Copyright 2007 - 2018 (Prices subject to change)

Revised: October 23, 2018
American Institute of Healthcare Compliance, Inc.

Membership Application – Required for Non-Members Enrolling in this Program
(Membership is included in the price of tuition for new members only)

Job/Position (title & brief description):

Are you certified by any organization? Please indicate certification and company name:

Are you a licensed clinical professional? Please check all appropriate boxes:

- MD/DO
- Chiropractor
- Doctor of Podiatric Medicine
- Physical Therapist
- Occupational Therapist
- Speech-Language Pathologist
- Kinesiotherapist
- Physician Assistant
- Nurse Practitioner/Midwife
- Registered Nurse
- Licensed Practical Nurse
- Registered Pharmacist
- Other: (specify)

OIG exclusion

Have you ever been:

1) Notified that you were under investigation for; investigated for; charged with; or convicted of any offense relating to Medicaid or Medicare fraud?

2) On the OIG exclusion list?

Membership Requirement (Restriction)

AIHC membership is open to the public, health care workers and administrators as well as certified healthcare auditors, collectors and compliance officers. To uphold to a higher standard, AIHC follows the guidelines recommended by the Office of the Inspector General (OIG) regarding retention of excluded individuals.

For many years the Congress of the United States has worked diligently to protect the health and welfare of the nation's elderly and poor by implementing legislation to prevent certain individuals and businesses from participating in Federally-funded health care programs. The OIG, under this Congressional mandate, established a program to exclude individuals and entities affected by these various legal authorities, contained in sections 1128 and 1156 of the Social Security Act, and maintains a list of all currently excluded parties called the List of Excluded Individuals/Entities. (See OIG website at exclusions.oig.hhs.gov)

No individual whose name appears on the OIG Excluded Individuals Entities List may hold membership in AIHC; and any member whose name is added to this list will have his/her membership status revoked without refund.

“My signature below indicates I have read this restriction to membership and attest that I am not currently on the OIG exclusion list at the date this application has been submitted for membership to the American Institute of Healthcare Compliance.”

______________________________  __________________
Signature  Date

Healthcare Collections Management Training ~ Copyright 2007 - 2018 (Prices subject to change)
Revised: October 23, 2018